

Property Specialist - Residential Sales

Nationwide Self-Employed

Residential Sales | New Construction & Off Market Existing Properties

Income expectations OTE \$180,000

ABOUT PROPERLI

At Properli, we're redefining how Kiwis buy, sell, and invest in property.

What sets us apart is our fully integrated property model. Unlike traditional real estate, we don't outsource key parts of the journey. Instead, we manage the entire property lifecycle within our group, including:

- Real Estate
- Property Investment
- Property Development
- Development Advisory
- Mortgages
- Insurance

This structure allows you to guide clients from opportunity through to execution, delivering better outcomes, stronger relationships, and meaningful earning potential.

ABOUT THE OPPORTUNITY

We're expanding our Residential Sales team and are looking for licensed Property Specialists who want to work differently. This opportunity is open to experienced property agents nationwide who are looking to operate as a self-employed property partner within the Properli Group.

THE ROLE

As a Property Specialist, you'll focus on the sale of new construction and existing off-market property opportunities, supporting both owner-occupiers and investors. You'll work with property-ready leads, supported by Properli's internal call centre, marketing engine, and specialist advisory teams.

KEY RESPONSIBILITIES INCLUDE

- Presenting and selling new construction and existing off-market properties
- Advising clients on purchase strategy, timelines, and investment considerations
- Managing client relationships from initial enquiry through to settlement
- Collaborating with internal mortgage, investment, insurance, and development advisers
- Using modern CRM systems and automation to manage your pipeline
- Delivering a high-quality, transparent client experience

WHAT'S IN IT FOR YOU

- Access to exclusive new construction and existing off-market opportunities across New Zealand
- Strong earning potential with OTE of \$180,000+
- Collaboration across lending, investment, insurance, and development teams
- Modern systems and automation powered by HubSpot
- A high-performance, forward-thinking culture built for growth

ABOUT YOU

You are:

- A licensed salesperson under the REAA 2008
- Client-focused with a strong sales mindset
- Confident presenting property opportunities and guiding purchase decisions
- Commercially minded and results-driven
- Tech-savvy and comfortable in a digital-first environment
- Motivated to build your own sales business within a proven model

READY TO GUIDE THE FULL PROPERTY JOURNEY?

If you're excited about property like we are and want a smarter way to work in the industry, we'd love to talk.

Apply now or email careers@properli.co.nz for a confidential discussion.

No obligation. Just a conversation.

Properli Group – The New Way Forward.